

Publishers and Booksellers in



GEORGIAN PUBLISHERS AND BOOKSELLERS ASSOCIATION

Mamuka Khantadze Director of Publishing Studies Centre

he history of Georgian book printing dates back to the time when King Teimuraz I, a great patron of literacy, a poet himself and admirer of European culture, sent his ambassador to Rome to try to secure protection from constant attacks from Persia and the Ottoman Empire. The most noted achievement of Niceforo Irbachi (1585-1658. or Nikoloz Irubakidze-Cholokashvili), the ambassador to the Vatican, was the printing of the first Georgian book. Interestingly, the shapes and outlines of the first printed script for the publication were copied from the letter sent by Teimuraz I to the Pope. In 1629 the Sacred Congregation of Propaganda printed the Georgian-Italian Dictionary compiled by Stefano Paolini to be used by the missionaries sent by the Catholic Church to Georgia. Using moveable type, The Iberian or Georgian Alphabet with Prayers was published in the same year. Francesco Maria Maggio's The Georaian Grammar was published in 1643 by the same printing houseln 1710 Anthim the Iberian. a theologian, scholar, calligrapher, philosopher, one of the greatest ecclesiastic figures of Wallachia, Mitropolitan of Bucharest, printed the Gospels in the Georgian language.

The first printing house in Tbilisi, Georgia was established in 1709 initiated by King Vakhtang VI, a notable legislator, scholar, critic, translator and poet. He invited eminent translators, editors, grammar specialists, lexicographers, painters and graphic designers of the time to ensure that the standards were high in his printing house. The publications still amaze today: * The Gospels, 302 pp., format 26,5 x 18,5

* The Acts, 442 pp., format 27 x 19

* The Psalms, 292 pp., format 11 x 8.

The Condac published in 1710 is printed using two Georgian alphabets: Nuskha-Khutsuri. or cleric. principally used in hagiography, and Mkhedruli, or civic, as well as the **Greek and Latin** alphabets.





Although the origins of the Georgian alphabet are not completely finalized, it is widely accepted that it is one of the most perfect scripts used in the world today because its distinquishing criterion insistently assigns letters to both consonants and vowels on an equal basis. Considered to be descendant of the Semitic or Phoenician alphabet **(following** the consonantal writing system), the Georgian script added vowels inspired by the Greek alphabet. At the moment it is accepted that the first Georgian script adopted the 22-consonant system of the Semitic alphabet, but supplemented it with vowels and designed more letters to denote the distinctive sounds of the Georgian language.

One of the notable pieces of information about the writing system of the Kartvelian people (or Georgians) is given in Apollonius Rhodius' The Argonautica. Argus, one of the characters, instructs the sailors heading for Colchis, telling them about how the capital city of Aea was founded by king Aeetes of Colchis, and that the locals have preserved their ancient records of the roads and lands and seas.

lakob Tsurtaveli wrote his hagiographic masterpiece *The Passion of Queen Saint Shushanik* in the 5th century, the literary and ideological aspects of which impel many scholars to think that the Georgian language and script were developed well before his time.

The Georgian handwritten books were not created in isolation from the world civilization. In order to better adopt and spread Christianity, Georgian scholars turned their attention to the maior Christian centres as early as the 3rd and 4th centuries. And later. in the medieval times as well, the development took a parallel course to those of the Eastern Christian world - Syria-Palestine and Constantinople through close cultural links.

The long history of producing handwritten books in Georgia was constantly enriched by the contemporary cultural influences regarding its diverse educational benefits, as well as its highly ornate design and other aspects known through the medieval times.

The importance of monastic life for the country determined an active involvement of feudal lords in production of handwritten books as well as their copying. The book became the main feature of the country's prosperity and an expression of its cultural status. Such an attitude led to emergence of a wide variety of manuscripts, differing by their shape, design and function. Ultimately, it means that

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alongside books designed specifically for monasteries and clergy, there appeared highly ornate manuscripts for personal use of the privileged circles.

The medieval Georgian education and literature focused not only on the cultural and political matters of the Christian country and the corresponding aspects of statehood, but on discovering and studying the written culture of its nearest Islamic countries such as Persia.

At present there are nearly 11,000 Georgian manuscripts of the period kept in Georgia as well as in many significant libraries round the world.

The 12th century epic masterpiece *The Knight in the Panther Skin* by Shota Rustaveli was printed in Tbilisi in 1712.

The exceptional importance of the epic poem is reflected in the fact that it is often referred to as the Second Bible of the Georgians. It used to be an indispensable item in a young woman's dowry for many centuries. some verses were sung at wedding parties and other social occasions. There were some who could not only quote long passages but recite the whole poem. Even on battlefields, some poetic lines assumed patriotic significance, encouraging the fighters to defend their homeland.

Without any exaggeration, the influence of The Knight in the Panther Skin on the medieval as well as modern Georgian literature is hard to overestimate. Rustaveli's epic has always been a powerful inspirational source being considered to be an ideal piece of poetry, the highest poetic standard to be followed.

The first Georgian newspaper Sakartvelos Gazeti published in 1819 was the first periodical in the entire Transcaucasia as well as the first non-Russian newspaper in the Empire.

The first Georgian literary magazine *Tsiskari* (Sunrise) was published in 1852 in Tbilisi, its editor was Giorgi Eristavi, the



founder of the new Georgian theatre. The works of many eminent writers and public figures were published in the magazine for the first time, among them Sulkhan-Saba Orbeliani, Davit Guramishvili, Nikoloz Baratashvili, Ilia Chavchavadze, Akaki Tsereteli, Mamia Gurieli, Grigol Orbeliani and others.

A group of Georgian women writers (Ekaterine Gabashvili, Ekaterine Melikishvili and Elene Kipiani) translated the works of popular foreign writers of the time and initiated the publication of the book for the general public.

In 1881 the Censorship Committee received a catalogue of all Georgian books published from 1629 to the date. Initiated by a group of Georgian publishers (Shamshiev, Kheladze and Melikishvili), the catalogue listed the books in the chronological order of their publication and included 556 titles, among them 116 theological, 181 scientific books and 269 fiction.

A shop selling books among other goods was opened in the 1820s near the Sioni Cathedral in Tbilisi, while a proper bookshop run by the brothers Enpenjiants was opened in 1846, followed by G. Berenstam's in 1857 and Ter-Mikaelian's bookshop in 1863.

The first centralized book distribution organization in Tbilisi was established in 1872. The impact on the capital was practically instant: there were 37 bookshops in 1889 and 56 in 1899.

In 1888 Grigol Charkviani published the first free catalogue of his book stock which was supplemented by a list of all the towns and villages where one could buy Georgian books.

From 1629 to 1920 when Georgia lost its short-lived independence from the Russian Empire, there were 974 book publishers and printing houses. In the period Georgian books were published in Rome, Berlin, Baku, Constantinople, London, Moscow, St. Petersburg, Paris, Istanbul, etc.

Publishers and Booksellers in GEORGIA

The first printers and publishers were: Kristepore Kezherashvili. Kristepore Giorgi Pa-Guramishvili, ichadze. Mirza Muhammed Bakir ul-Tiflizi (who had a printing house in Baghdad, publishing books for Georgian Muslims). Romanoz Zubashvili, brothers Arzanov. Ekvtime Kheladze finitiated by the GPBA. one of the streets in Tbilisi was named after him in 2017), Kotsia Tavartkiladze, Ivane Kereselidze, Grigol Charkviani, etc.

93,659 titles were published in Georgia in the Soviet period (1921-1990). The leading publishers were: Merani. Sabchota Sakartvelo. Nakaduli. Ganatleba. Khelovneba. Metsniereba. TSU Publishing, the **Central Committee** Publishing.

The first multi-volume Georgian encyclopedia saw light in the 1970s. The National Library was established in 1946 on the basis of the previously existing Tiflis Public Library, as well as the Georgian Book Chamber.

One of the first independent Georgian publishing houses Azri and Paata Natsvlishvili Publishing were established in 1993.

The Georgian Publishers' Association was founded in 1996, which later transformed into the Georgian Publishers and Booksellers' Association. In the same year the latter launched the Tbilisi International Book Fair, which has become a regular cultural event since then.

Since 1998 Ivane Javakhishvili State University offers a BA course in publishing industry.

In 2018 Georgia is invited as a guest of honour to the Frankfurter Buchmesse.

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Zviad Kvaratskhelia Editor in Chief of Intelekti Publishing

eorgian publishers take pride in the fact that in terms of development of publishing industry and its diversity Georgia holds a leading position in the region. Apart from feeling proud, they also realize it entails huge responsibility, hard work and dedication in such a competitive atmosphere.

After the country acquired independence in 1991, Georgia went through a turbulent period full of political, social and economic problems. However, it was in this period that the country gradually adopted market economy, the concept accepted and actively supported by the Georgian publishers whose main goal was to publish, promote and sell books in the post-Soviet country. Without exaggeration, it was considered to be a rather idealistic approach, which was often met with certain skepticism.

During the transition, one of the most significant areas that the publishers developed in collaboration with the state and international educational foundations was publishing schoolbooks: a series of modern schoolbooks in different subjects was prepared for Georgian students as well as for those speaking and studying in the languages of ethnic minorities living in the country. The success enabled the publishing industry to concentrate on other projects and to plan further development. In the last twenty-five years the number of publishers in Georgia has increased significantly. Most of them are actively involved in the cultural, educational and literary life of the country. Modern Georgian literature, new translations, academic and professional literature, books for children and culinary books – all of the highest quality – are widely available through a network of bookshops across the country. Moreover, most of the publications are also available electronically.

The process of publishing and promoting Georgian literature is viewed as vital for the entire industry. It comprises several stages: relations with authors of different generations, in conjunction with them preparing various texts for publication (novels, prose and poetry collections, documentary prose and critical essays), book presentations, critical reviews published in various professional periodicals as well as coverage by other media, promotion of books through different social networks and their nomination for literary awards. Copyright managers and agents deserve a special mention in this respect because due to their efficiency 190 books and anthologies of more than a hundred different Georgian authors were published worldwide in 2010-2017. The whole process was supported by establishment of the Georgian National Book Center, which has a special translation department promoting Georgian literature abroad.

Georgian as well as foreign readers are particularly interested in the novels, stories and documentary prose (biographies and memoirs) written in the last twenty years because they best reflect everyday life and aspiration of a post-Soviet society, complete with psychological and social crisis, problems related to living in a sovereign country and integrating with the international community, the opportunity that was recently made available for Georgian citizens. Readers might be attracted to the poetry that incorporates century-long traditions and world poetic experience, often offering something new and unexpected through breaking language clichés. Another interesting area is graphic design and publication of books based on original concepts when authors or compilers work in close cooperation with designers or illustrators.



The study of the Georgian book market carried out in 2013-2015 confirmed that translated literature comprises a formidable part of our publishing. The tradition of translating into the Georgian language which dates back to the ancient times is sustained through new translations from more than twenty world languages: Arabic, Old and Modern Greek, German, Spanish, English, Turkish, Persian, French, Swedish, etc.. Our readers are offered high-quality translations of classic as well as modern literature, including the most popular authors and their bestsellers.

One of the most frequented events for book promotion is the Tbilisi International Book Fair held every May in the capital. Seen as the best opportunity to present the hard work required by the industry and its impressive achievements, the Fair draws authors, translators, editors, illustrators, designers, project and PR managers, social media representatives, literary critics, bloggers, journalists, booksellers, marketing managers and bookshop consultants. Galaktion Tabidze, the great Georgian poet, wrote in his 1949 diary: 'One thing is writing a book but the more important thing (and rather significant in our times) is getting it closer to readers. The book needs leading.' And today the Georgian publishers are trying to accomplish the difficult, highly-responsible task of promoting Georgian literature in Georgia as well as abroad – the undertaking which requires dedication and commitment.



Illustration by Tatia Nadareishvili

About the Georgian Publishers and Booksellers' Association

Gvantsa Jobava

Vice President of Georgian Publishers and Booksellers Association

he independent Georgian publishing sector dates back to the 1990s, to the times of the collapse of the Soviet Union. In the last twenty-five years the industry has gone through hard times, faced challenges and overcame difficulties. And finally, in 2018 the Georgian book publishing sector is invited to participate at the Frankfurter Buchmesse as a guest of honour. From the start GPBA (the Georgian Publishers and Booksellers' Association) has taken the responsibility of development and consolidation of the whole publishing sector. The Georgian Association of Publishers was established in 1996, but in 1998 it transformed into the Georgian Publishers and Booksellers' Association, which joined IPA (International Publishers' Association) in 2007. Today about 90% of Georgian publishers and booksellers are members of the GPBA.

The primary functions of the Association are to define and protect book publishing interests, authors' rights and freedom of publishing, to lobby the sector at various levels. The Association has created the code of practice as well as certain legislation to enhance the publishing industry.

Some of the ongoing projects of the Association are:

Georgian stand at the Frankfurter Buchmesse

In cooperation with the Ministry of Culture and Monument Protection and a bit later with the Georgian National Book Center, the GPBA has been responsible for the Georgian national stand since 2007 when the country started to attend the Frankfurter Buchmesse on a regular basis.

The national stand at the Fair serves the purpose of exporting Georgian books and making Georgian culture popular in the world.

In order to introduce national writers and national literature in general, Georgian delegations meet foreign publishers and partners during specially organized events and public reading sessions.



The primary aim of the GPBA is to promote modern Georgian literature abroad, to make it known to foreign publishers as much as possible, to translate it into the main European languages and publish it.



In 2013 an agreement was signed among the Georgian goverment and the Frankfurter Buchmesse by which Georgia is invited as a guest of honour in 2018.

Georgian stand at the London Book Fair

In partnership with the Georgian National Book Center, the GPBA is responsible for presenting the national stand at the London Book Fair. The organizers hold regular meetings of Georgian publishers with their foreign counterparts with the aim of promoting Georgian literature. It has become a tradition for the Georgian authors to attend the Fair and participate in various events within the Fair framework.

Tbilisi International Book Fair

Initiated by the GPBA, the Tbilisi International Book Fair held since 1997 in the Expo Georgia has proved to be one of the most popular events in the cultural life of Georgia. It is noteworthy that the number of Fair visitors has exceeded 60,000 in the last years.

The aim of the Fair is to promote book reading in Georgia, ensure that the book market reaches all regions of the country and enhance further development of publishing industry. All these



years have resulted in marked popularity of books, which is also proved by the continual increase in the number of visitors, as well as a genuine interest demonstrated by the media and a rising number of new participants.

Every year the Fair hosts local as well as foreign publishers, embassies, state museums, international organizations and foundations. Authors from various countries are regularly invited to participate as guests of honour. The Fair includes different activities and events connected to publishing, bookselling and literature in general: introduction of new publications and writers, public readings, discussions with authors, award ceremonies, professional conferences and seminars. Children's corner complete with entertaining and learning activities is another regular feature of the Fair.

Under the aegis of NORLA, Norway was the focus country at the 2017 Tbilisi International Book Fair. It is the country that in 2019 will be the next guest of honour at the Frankfurter Buchmesse.

Tbilisi New Year Book Fair

Initiated by the GPBA, the Fair has been held since 2014 at the end of December in the National Library of the Georgian Parliament with a regular participation of publishers, booksellers and bookshops.

The aim of the Fair is to promote books in Georgia and support literature, to make books and ed-



ucation available for everyone, as well as to introduce a new tradition of giving books as gifts to family members, friends and the loved ones.

Alongside various events linked with literature, the Fair in-

cludes award-giving ceremonies. Three awards – for teachers, civil activists and different project authors – are given to those who have demonstrated exceptional initiative in further promotion of book reading and education in the country.

The Bestseller of the Year

Based on the statistics provided by bookshops and the GPBA, three bestsellers are identified which are awarded at the New Year Book Fair. The year-by-year list of the bestsellers can be viewed on www.gpba.ge

World Book Day celebration in Georgia

The World Book Day dedicated to book promotion and copyright protection is celebrated in more than 100 countries on the 23rd of April. The GPBA introduced the idea to Georgia in 2003 and since then the tradition has become one of the annual cultural events.

The celebration includes one-day book exhibitions and sales in the open air (streets, squares, university courtyards) with the participation of different publishers who offer their publications at discount prices. Other events are: presentations of new books and authors, public readings, costume parties and other entertaining events.

The aim of the GPBA is to ensure that more and more people get involved in the project. In order to promote its goals, the organization involves art college students, TV companies that have programmes dedicated to books and literature, as well as those responsible for copyright protection. A poetry or prose night traditionally finishes the World Book Day in Georgia.

World Read Aloud Day in Georgia

Initiated by the literacy advocates Litworld, the popular event is organized in more than 100 countries, drawing over 31 million people around the world.

The one-day event held in Georgia includes authors' visits to schools, universities, libraries, bookshops and various cultural centres, where they read extracts from their work. The media involvement in the project is quite impressive, as well as those of individuals, which make the event a truly popular event of the year, ensuring book reading remains attractive and diversified.

Book Promoter Award

Initiated by the GPBA, the award was introduced in 2015: a person identified is awarded on the World Read Aloud Day. The person should not be professionally linked to publishing or literature or work for the industry, but his or her vocation,



Writer, Playwright Davit Gabunia

initiative, activities or financial support were directed towards promoting book reading, once again reminding the public about the significance of literacy and education.

Vouchers for Libraries

For several years now the GPBA has been implementing the project of issuing vouchers to libraries across the country.

The project involves financing regional libraries to enable them to purchase more books, upgrade their stock with modern literature. The libraries are given absolute freedom to select the books they consider worth buying with the voucher received. The ultimate goal of the project is to motivate regional libraries to have modern literature, which they can enrich every year. As a result, it reflects on further development of book publishing and promotion of literature in Georgia.

Books in Print

The GPBA provides an important link (www. booksinprint.ge) to its site that enables any user to find information about those books which are in print by different publishing houses.

part from the projects listed above, the Georgian Publishers and Booksellers' Association organizes: professional workshops and seminars for Georgian publishers and booksellers, local book Fairs across the country, participation in international book fairs and festivals. The ultimate goal of the GPBA is to further develop publishing industry and promote book reading in Georgia.

The trusted partners of the GPBA are: the administration of the President of Georgia, the Georgian Ministry of Culture and Monument Protection, the Tbilisi Mayor's office, the Georgian National Book Center, the National Library of the Parliament of Georgia, the Writers' House of Georgia, etc.

Masho Samadashvili

International Projects' Coordinator of Georgian Publishers and Booksellers Association

hen Ilia Chavchavadze, one of the most important Georgian writers and public figures, was returning home in 1861 after being away from his homeland for a long time, he posed a question in his Traveller's Essays, his most significant prose piece: 'How am I going to face my country and how is it going to meet me?'

Georgia has been enjoying its independence for the last twenty-six years, while its fully independent and diverse book publishing is about twenty years old. Having received a special quest status at the Frankfurter Buchmesse, now the questions for our country can be: How can a small country with rich literature and culture in general return to its European roots and present itself to the world? How is Europe going to welcome it? Can it impress the world? Can it demonstrate its uniqueness? What the new opportunities will the Book Fair offer after 2018 which our country didn't have until now?

Can we actually realize the scale and complexity of the aims connected to the Fair and the emotions caused by their achievement?



We will surely find the answers in slightly more than a year, but in the meanwhile we are certain that:

Starting from 27 February 2013, when the German and Georgian sides signed the historic agreement, the entire Georgian literary world has lived following a new chronology because authors, their literary agents, book publishers and readers are looking forward to October 2018. The Frank-Buchmesse furter 2018 is even more exciting for those who are actively involved in putting the project to life.

We are extremely happy that we, the Georgian Publishers and Booksellers' Association, are the main partner of the Georgian National Book Center in organizing such a historic event. The closer the date of Georgia presenting itself as a guest country at the Book Fair, the more vigorous our joint preparation becomes.

The **Georgian** Publishers and Booksellers' Association has been actively working with various publishers and authors in order to insure that the Georgian corner is as diverse and appealing to all visitors as much as possible. In the five days allocated to us, it is our aim to show the history of publishing in our country, the dynamics of the present day, to demonstrate our goals and identify challenges that face us.



Moreover, we plan to make our authors known to the world, to convince all visitors of the book fair that Georgia is capable of producing the literature that can be of interest to the rest of the world, that we can offer the works that are worth their attention, that Georgian literature can be viewed among thousands of books written and translated into various languages.

> We also work on presenting other aspects of publishing, paying particular attention to children's books, book design, art books, modern technologies used in Georgian publishing and many other aspects.

We are preparing to share our knowledge, experience and achievements. In return, we hope you will be willing to share your knowledge and experience, as well as your impressions that will doubtlessly enhance our skills.



Meet you at Frankfurter Buchmesse 2018!





AGORA PUBLISHING HOUSE

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ARETE PUBLISHING HOUSE

Publishing House *Arete* was founded in 2003. Current priorities of the publishing house are works by a renowned Georgian author Otar Chiladze and a series of world classics.



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academic aspects. Apart from historical books, A*rtanuji* The publishing house Artanuji was founded in 2000 based on the history magazine of the same name. Consequently, its main area of interest is history, historical research and publishes foreign fiction, books on popular science, biographies or autobiographies of famous people, political Artanuji is the leader in the diversity and quality of postliterature, textbooks, books for children and dictionaries. cards it produces.



gia. Our priorities are publishing and popularizing young *Azri Publishers*, founded in 1993, is one of the first indeprose authors, documentary prose and books for spependent publishing companies in the post-Soviet Georcialists, including textbooks for universities and colleges.

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Profile: Publishing House Publishing Priority: Children's books Contact Person: Rusudan Mosidze Address: 7 G. Robakidze Ave., Tbilisi, Georgia Tel: [+995] 32 2 72 54 99; [+995] 597 75 65 35 E-mail: bakmipublishing@gmail.com Website: www.bakmi.ge Rights Manager: Nino Khinchagashvili E-mail: nino55560@mail.ru



BIBLUS

Profile: Bookstore Contact Person: Tinatin Peikrishvili Address: Central: 7a Chavchavadze Ave., Tbilisi, Georgia Tel: (+995) 32 248 68 44 Tel: (+995) 32 248 68 44 Tel: (+995) 32 248 68 44 Website: www.biblusi.ge

> The publishing house *Bakmi*was founded in 2000 by Bondo Matsaberidze and Rusudan Mosidze. Our main aim is to stay loyal to the Georgian literature, raise the coming generation so that they appreciate literacy, equiping them with encyclopedic education, assiting them to master the standard language and develop their thinking; to provide the public with quality literature printed in accordance with the world standards, which is ensured by all our books being produced abroad in trustworthy printing houses.

Bookstore chain *Biblus* was founded on 23 May 2008. The network includes 54 branches throughout the country. Biblus offers a wide variety of books in all genres of literature in different languages as well as stationery.





BOOKS In Batumi

Profile: Publishing House

Publishing Priority: Fantasy, science fiction, romance, classics, young adult series, culinary literature. Contact Person: Nino Matcharashvili, Deputy Director

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E-mail: Ninia@booksinbatumi.ge Rights Manager: Nino Kiknadze E-mail: nino@booksinbatumi.ge *Books in Batumi* is an independent publishing company that specialises in fiction series with a diverse selection of genres including fantasy, science fiction, romance classic, young adult series, culinary literature.



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BOOKCAFE

The Ltd. *Bookcafe* is a publishing company that aims at organizing book exhibitions and sales, holding meeting with authors, new book presentations, as well as offering various events enhancing the level of literacy in the country.



tions imported from the UK, Russia and the US. We have choice of stationary, gifts for children as well as publicasuccessfully cooperated with Tashen, Wordsworth Clas-The company was founded on 14 December 2009 and soon opened a bookshop of the same name. The bookshop offers a wide range of books provided by Georgian publishers and booksellers (fiction, educational, scientific, biographic, dictionaries, etc.]. Apart from books, the shop has a rich sics, Assouline, Garage, AM¢OPA, TEKCT, ЭКСМО, A3БУКА, ACT, with the plans of expanding our products by estabishing links with other foreign publishers. 

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Georgia

Founded in 1995, *Diogene Publishers* is one of the oldest publishing houses in Georgia. Known for its literary quality, *Diogene* published several prize-winning Georgian authors. Translations are at the core of *Diogene Publishers*'identity.

Our priorities are adult fiction and non-fiction.

Elf Publishing was founded in 1996 by a journalist and translator Tinatin Didebulidze. The publishing house cooperates with the biggest and most famous publishers. *Elf Publishing* is annually presented at Frankfurter Buchmesse and Bologna Book Fair. Publishing Priorities: Children's books, fiction, cognitive literature, encyclopedias, fresh translations of the world classics and publishing unknown literary works into Georgian.



ishing realms. School textbooks for Georgian and non-Georgian schools, classic and modern literature, international that Georgian readers have become acquainted with for the organizations in the Georgian cultural, educational, and pubmasterpieces of literature and the most important authors first time are the themes and projects that Intelekti has been working on for over twenty years.

Intelekti regularly participates in various international book fairs, actively promoting Georgian literature outside Georgia. postcards and souvenirs. In total, the company has Founded in 2013, the distribution Company *Iriatoni* operates throughout Georgia by mainly distributing books, more than 1,500 points of sales in the country.

PUBLISHING	Profile: Publishing House Publishing Priority: Children's books, new books, fiction, non-fiction, encyclopedias, atlases and art books. Contact Person: George Karchkhadze Address: 16/15 Nutsubidze 1st Plateau, 0186 Thilisi, Georga	LIT.GE E-BOOKS	Profile: E-book Publisher and Seller Company, Book Solutions Contact Person: Avto Suladze Address: 17a I. Chavchavadze Ave., 0179 Tbilisi, Georgia Tel: [+995] 32 2 14 66 55
KARCHKHADZE Publishing			E-mail: Info@lit.ge Website: www.lit.ge
One of the leading Geo books, references, enc fiction. Georaian moder	One of the leading Georgian publishers of children's books, references, encyclopedias, atlases, children's fiction Georgian modern classics art hooks and Geor-	<i>Lit.ge</i> is the first and seller company in the	<i>Lit.ge</i> is the first and the largest eBook publisher and seller company in the Caucasus operating since 2011.

authors. Since 2014 *Lit.ge* is offering eBook solutions, including eBook reader apps and websites to different

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companies.

	Profile: Publishing House		Profile: Publishing House
	Publishing Priority: Books for children, art books		Publishing Priority: Translated adul fiction
	Contact Person: Lasha Beraia		Contact Person: Sandro Dgvareli, Director
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10	Fb: www.facebook.com/logospress.ge		kignts Manager: Nino Aknuashvii E-mail: niniko333@yahoo.com

: Translated adult

series of picturebooks titled The Georgian Treasury for Logos Press Ltd was established in 2000. The publish-Being one of the leading school textbook publishers Children: selected Georgian verses, short stories, fafrom 2006 to 2012, the company has published in Georgian language such prominent titles as Story of Art by Among the most recent big projects there is a special ing priorities include books for children and art books. E. H. Gombrich and Clockwork Orange by George Orwell. bles, myths and fairy tales.

Ochopintre Publishing is a young and growing company with publishing priority of translated adult fiction.







Profile: Publishing House Publishing Priority: Fiction, children's books Contact Person: Tina Asatiani E-mail: t.asatiani@palitra.ge Adress: 49 losebidze St., 0160 Tbilisi, Georgia. Contact Person: Tel: [+995] 32 2 38 37 1 E-mail: book@palitra.ge Website: www.palitral.ge Fb: www.facebook.com/Palitra.L.Publishing Rigthts Manager: Ani Todria E-mail: a.todria@palitra.ge

Palitra L Publishing is a subsidiary of *Palitra Media Hold-ing*. Today it boasts the title of the largest and most successful enterprise in the Georgian publishing market. Each year, we publish over 400 books of various genres, by Georgian and foreign authors alike. Cooperating with the world's leading publishing houses and agencies. We release books for readers of all ages and tastes.

We've implemented a multitude of innovative and largescale projects, including world classic series *50 Books to Read Before You Die,* I*llustrated History of Georgia*, YA series *Liberteens*, business literature series *Blue Ocean* and others.



Publishing Priority: Textbooks and scientific literature

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PEDAGOGIKA

OF

Rights Manager: Tamar Tatishvili

PEDAGOGIKA

Established in 1994, the Publishing House *Pedagogika* produces educational, methodological, scientific and children's literature. Our audience are teachers, pupils, their parents, students and other educational special-ists.



POEZIA PRESS

Profile: Publishing House Publishing Priority: Translation of Georgian poetry into English and documentary prose from English to Georgian. Contact Person: Nato Alhazishvili Address: Apt. 48, 2 Kipshidze St., 0179 Tbilisi, Georgia Tel: [+995] 599 53 78 87 E-mail: nalhazishvili@poeziapress.org Website: FB.com/PoeziaPress

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BOOKS

Right Manager: Nato Alhazishvili



Profile: Bookstore & Coffehouse Contact Person: Steve Johnson Adress: 34 Rustaveli Ave., 0108, Tbilisi, Georgia Tel: [+995] 32 2 92 35 92 Fax: [+995] 32 2 92 09 01 Fax: [+995] 32 2 92 09 01 Fax: [+995] 32 2 92 09 01 Website: www.prosperosbookshop.com

> *Poezia Press* is a boutique publisher that started with the publication of the first poetic translation of the Georgian medieval classic *The Knight in the Panther Skin*. The translation, by Lyn Coffin, received literary prize SABA in 2016. Apart from translations of Georgian poetry, Poezia Press publishes historical non-fiction, focusing on the period of the First Georgian Republic.

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file: Publishing House Ilishing Priority: Fiction, children's rature , youth literature, umentary prose , cognitive rature.		
 rtact Person: Marina Tskhadaia rtact Person: Parina Tskhadaia rtact Per	Profile: Publishing House Publishing Priority: Fiction, schoolbooks, dictionaries, children's literature, journals, magazines, etc. Contact Person: Levan Popkhadze Address: 27 Chavchavadze Ave., Tbilisi, Georgia Tel: (+995) 32 2 32 09 78; (+995) 574 40 08 57 (+995) 574 40 08 57 (+995) 574 40 08 57 E-mail: office@sakmatsne.ge Rights Manager: Ketevan Veshapeli F-mail: sakmacne@gmail.com; saqmatsne@mail.ru	
foundation we are actively 5 Georgian readers, to pro- Also, the aim of our edito- the Georgian language the i foreign authors and make caders. Our publishing pri- s literature, youth litera- gnitive literature.	Since the foundation in 1996, the publishing house <i>Sakartvelos Matsne</i> is actively trying to introduce nov- elty to Georgian readers, to promote still unknown au- thors. Also, the aim of our editorial staff is to translate into the Georgian language the works of previously un- known foreign authors and make them available for Georgian readers. We publish almost 50 new books each year. We also publish primary schoolbooks and books	

PUBLISHING HOUSE PEGAS

Profil

Publis litera docur litera

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Conta **Addri Tbilis**

_ PEGASI

Tel: (-E-ma Right E-ma

orities are: Fiction, children's them available for Georgian re We are happy that since our f ture, documentary prose, cogi mote still unknown authors. A rial staff is to translate into tl trying to introduce novelty to works of previously unknown

for high school education.



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ebooks house

SABA

SABA

Tbilisi, Georgia

Publishing Priority: All categories

Profile: eBook Company

guidebooks for tourists, reference books and postcards. cially designed application SABA Reader. SABA also enables eBOOKS HOUSE SABA sells eBooks of all categories. It brings porary literary scene, bestsellers, and nominees and laureates themselves as electronic publishers and publish their texts tion in Georgia. The audiobook reader is adapted for people together a diverse literature published in English and Georof the most prestigious and notable Georgian literary prize SABA. SABA is the leading eBook retailer in Georgia founded in 2012. Users registered on the website can download and read eBooks without the internet, on any device through spe-SABA serves as the platform for the largest audiobook collecgian, as well as foreign classics, masterpieces of the contemwriters, editors, bloggers or any other individuals to register on the website along with the other well-known publications. with visual impairment and lost vision.

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Profile: Publishing House Publishing Priorities: Adult, Teenage and Children's Fiction; Contemporary Georgian fiction; Activity Books; Textbooks.	Address: 150 David Agmashenebeli Ave, 0112 Tbilisi, Georgia Tel: (+995) 32 2 91 09 54 Email: info@sulakauri.ge Website: www.sulakauri.ge Rights Manager: Mikheil Tsikhelashvili F-mail: michael@sulakauri ge	Sulakauri Publishing was founded in 1999 as a small inde- pendent publishing was founded in 1999 as a small inde- gained a well-deserved reputation and nowadays stands as the leading publisher in Georgia. The invariable priority for the publishing team is to provide valuable, high-quality, timeless and timely books for Georgian readers. <i>Sulakau- ri</i> offers the widest range of publications, covering the in- terests of all age groups. Apart from providing high quality translations, Sulakauri actively publishes contemporary Georgian literature. They seek and support new talents and keep publishing the most prominent authors, includ- ing Aka Morchiladze, Lasha Bugadze, Dato Turashvili and Archil Kikodze.
sulakauri	PUBLISHING SULAKAURI PUBLISHING	<i>Sulakauri Publishing</i> was pendent publishing hous gained a well-deserved as the leading publisher for the publishing team is timeless and timely bool <i>ri</i> offers the widest rang terests of all age groups. translations, Sulakauri Georgian literature. The and keep publishing the ing Aka Morchiladze, Las Archil Kikodze.
Profile: Publishing House Publishing Priority: Fiction, modern Georgian authors, modern classics, translations. Contact Person: Ketevan Kighuradze	Right Manager: Ketevan Kighuradze Address: 10 Dodo Abashidze St., Tbilisi, Georgia Tel: [+995] 577 44 40 81 E-mail: rights@siestagroup.ge Website: siesta.com.ge	<i>Siesta Group</i> , which is providing publishing, advertising and distribution services, was founded in 2004. During 13 years of its existence <i>Siesta</i> published more than 300 books. Our authors are the nominees and winners of all major Georgian literature prizes such as: <i>Saba, Gala,</i> <i>Tsero</i> and <i>Litera</i> . <i>Siesta</i> is the founder and organizer of literature festival <i>Lit-Tour</i> . Our team is developing new projects in order to offer Georgian readers a wide varie- ty of editions and diversity of choices.
000g	SIESIA	<i>Siesta Group</i> , which is providing publiand distribution services, was found 13 years of its existence <i>Siesta</i> publish books. Our authors are the nominees major Georgian literature prizes suctions and <i>Litera</i> . <i>Siesta</i> is the foundel literature festival <i>Lit-Tour</i> . Our team is projects in order to offer Georgian reatly of editions and diversity of choices.

Profile: Publishing HousePublishing Priority: Fiction, non- fiction, educational literaturePublishing Priority: Publishing Priority: Publis	The women-owned company <i>Ustari</i> Publishing was founded in 2010. The main interest of our business is to publish sup- porting educational literature for students and teachers, in accordance with the standards and requirements of the <i>Georgian Ministry of Education and Science</i> . We can say that <i>Ustari Publishing</i> is one of the leading Georgian publishers providing educational materials, technologies, assessment and related services to teachers and students of all ages. We are proud that competent and specially invited educa- tion experts, textbook authors, teachers and psychologists work with us. Ustari also publishes artistic, technical, edu- cational and children's literature, both original and trans- lated, dictionaries and references.
 Profile: Publishing house Publishing Priority: Psychological, popular scientific, children's books, encyclopedias, bilingual editions Contact Person: Mzia Razmadze Contact Person: Mzia Razmadze Georgia: Tel: [+985] 571 13 12 11 Tel: [+985] 571 1	Publishing House Tsigni+eri was founded in April 2012 byThe womenPaata Khunashvili. Tsigni+eri was founded in April 2012 byThe womenPaata Khunashvili. Tsigni+eri publishes popular scientificIn 2010. Theand educational literature for all generations. It has pub-In 2010. Theished a multivolume edition Our Virtues (Chveni Girse-Georgian Mbani in Georgian), representing Georgian spiritual andUstari Publibani in Georgian), representing Georgian Spiritual andUstari Publibani in Georgian), representing Georgian Spiritual andUstari Publibani in Georgian JiThe Vazha-Pshavela, The Canon Of Repetance by King Da-vid the Builder, On the Gallows by Ilia Chavchavadze andWe are proiding endvid the Builder, On the Gallows by Ilia Chavchavadze andWe are proiding endswell as School Encyclopedia, and Georgian and ForeignSchool Encyclopedia, and Georgian and ForeignTales. One more trend that the publishing house developsKork with ucational and Fishes of Boorgian is sychology.Kork with u
ISIGNI+ERI	Publishing House <i>Tsigni</i> Paata Khunashvili. <i>Tsign</i> and educational literatu lished a multivolume ec <i>bani in Georgian</i>), repr material values. The pu by Vazha-Pshavela, <i>The</i> vid the Builder, <i>On the G</i> <i>Fishes of Georgia</i> in two as well as School Encyclo Tales. One more trend th is psychology.



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ZEBRA

GROUP

Specializing mainly in children's books, the publishing house created a series of adult fiction *Zebra Pocket* in 2012.

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